# NFU COUNTRYSIDE MEMBERSHIP SURVEY

We would be most grateful if you answered the following questions. As explained in the covering letter, we are researchers at the University of Aberdeen who are carrying out this survey for purely academic purposes. We guarantee that your answers to the questions below will be kept in the **strictest confidence**, and will be treated as **anonymous**.

If there are any questions to which you object, or which you feel strongly about, and do not wish to answer, please indicate this. However we hope that you will be able to answer them all.

British Interest Group Project
Department of Politics
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Edward Wright Building
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Old Aberdeen AB9 2TY

Professor Grant Jordan William A Maloney Andrew M McLaughlin

Tel. 0224-272003

# To answer the questions please write in the space provided or circle the number opposite your answer.

1.	How did you join NFU Countryside ?  CIRC	LE ONE
a)	I heard about NFU Countryside from a friend, relative or work colleague	1
b)	I contacted the NFU Countryside office after seeing a press/magazine advertisement	2
c)	I read an article about NFU Countryside in the press	3
d)	I responded to a membership appeal I received through the post	4
e)	I joined at a Show or Event	5
f)	I contacted a NFU Secretary about membership	6
g)	Other(PLEASE WRITE IN BELOW)	7
	•••••••••••••••••••••••••••••••••••••••	
2.	Why did you join NFU Countryside? (Were there any particularly important reasons or specific events which encouraged you to join?)	
	PLEASE WRITE IN BELOW	
	•••••••••••••••••••••••••••••••••••••••	

3. A number of reasons why people might join NFU Countryside are listed below. Please indicate how important a role each reason played in *your* decision to join.

## PLEASE CIRCLE ONE NUMBER ON EACH LINE BELOW

	Very Important	Important	Not very Important	Played no role whatsoever
As a member I felt I could join like-minded people in protecting the countryside	I.	2	3	4
To keep me informed about country- side and environmental issues	l	2	3	4
I felt that NFU Countryside would provide me with information to make the best use of my small holding		2	3	4
I appreciated the way the NFU assists farmers and wanted something similar	l	2	3	4
I wanted access to competitive insurance and other discounts	1	2	3	4
I wanted sound professional advice on legal and other matters	l	2	3	4
I wanted to express my belief in the importance of the countryside	l	2	3	4
Are there any other reasons which were important	l	2	3	4
(PLEASE WRITE IN BELOV	V)			
••••••	••••••	•••••••••••	••••••	•••
	••••••	•••••••••••••••••••••••••••••••••••••••	••••••	<b></b>

c) Wanted to express my belief in the importance of the countryside	
d) Access to NFU Mutual Insurance	

b) Obtaining discounts and costs savings .....

## ATTITUDES TO OTHER ORGANISATIONS

5.	Are you a member of any conservation or environmental organisations?	CIRCLE ONE
	a) Yes	1
	b) No	2
	IF NO, GO DIRECTLY TO QUESTION	6.
5a.	Of which conservation or environmental organisations are you a member? (PLEASE WRITE IN BELOW)	
		•••••

 ${\bf 6.} \quad \hbox{How sympathetic do you feel towards each of the following organisations ?}$ 

## PLEASE CIRCLE ONE NUMBER ON EACH LINE BELOW

	Very Sympathetic	Sympathetic	Not very Sympathetic	Not at all Sympathetic
a) Amnesty International	1	2	3	4
b) Council for the Protection of Rural England/Wales	1	2	3	4
c) Farming and Wildlife Advisory Group	1	2	3	4
d) Friends of the Earth	1	2	3	4
e) Greenpeace	1	2	3	4
f) Green Party	1	2	3	4
g) National Trust	1	2	3	4
h) Ramblers Association	1	2	3	4
i) Rare Breed Survival Trust	1	2	3	4
j) Royal Society for the Protection of Birds	1	2	3	4
k) Royal Society for the Prevention of Cruelty to Animals	on 1	2	3	4
l) Royal Society for Nature Conservation	1	2	3	4
m) World Wide Fund for Nature	1	2	3	4

/. П	ow saushed are you with your NFO Countryside membership and its benefits:	CIRCLE ONE
	a) Very satisfied	1
	b) Fairly satisfied	2
	c) Not very satisfied	3
	d) Not at all satisfied	4
7a.	Do you intend to renew your membership when it next becomes due ?	
		CIRCLE ONE
	a) Yes - definitely	1
	b) Yes - probably	2
	IF YES, GO DIRECTLY TO QUESTION	8
	c) Not sure	3
	d) Definitely not	4
	e) I have already left NFU Countryside	5
7b.	If you are uncertain whether you will renew your subscription. What is the mare considering leaving? (If you have already left, or have decided to leave Normost important reason?)  (PLEASE WRITE IN BELOW)	

8. Here are a number of reasons why people might not continue in membership of the NFU Countryside. Please indicate how important each of these reasons are to you?

## PLEASE CIRCLE ONE NUMBER ON EACH LINE BELOW

	Very Important	Important	Not very Important	No importance whatsoever
a) NFU Countryside's membership is too expensive	1	2	3	4
b) No opportunity for ordinary members to participate in policy making	1	2	3	4
c) The NFU Countryside is not active enough in protecting the countryside	1	2	3	4
d) Do not make use of informati	on 1	2	3	4
e) Do not make use of discounts	1	2	3	4
f) NFU Mutual Insurance is uncompetitive	1	2	3	4
g) Are there any other reasons which you think are important	t 1	2	3	4
(PLEASE WRITE IN B	ELOW)			
***************************************				•••••••

9. To which political party do you feel closest?

	CIRC	LE ONE
a)	Conservative	. 1
b)	Green	2
c)	Labour	. 3
d)	Liberal Democrats	4
e)	Nationalists	5
f)	None	. 6
g) ( <b>P</b>	Other PLEASE WRITE IN BELOW)	. 7
••••		•••••

	CIRCLE ONE
a) Yes	1
b) No	2
11. Do you vote at <i>every</i> General Election, at <i>some</i> , or do you <i>never</i> vote?	
	CIRCLE ONE
a) I vote at every General Election	1
b) I only vote at some General Elections	2
c) I never vote at General Elections	3
d) I have never voted at a General Election	4
because I am/was too young to vote	4
PLEASE GO DIRECTLY TO QUESTION 1  11a. Which political party did you vote for at the 1992 General Election?	
	CIRCLE ONE
a) Conservative	1
b) Green	2
b) Green	
	3
c) Labour	3
c) Labour d) Liberal Democrats	

10. Are you a member of a political party?

## We would be grateful if you could now give us a few brief personal details .

13. Are you	male or female ?	CIRCLE ONE
	Male	
	year were you born ?	I was born in 19
15. What is	your marital status ?	
		CIRCLE ONE
a)	Single	1
b)	Married/Partner	2
c)	Divorce/Separated/Widowed	3
16. At what	stage did you leave full-time education ?	
		CIRCLE ONE
a)	School	1
b)	Diploma/HND	2
c)	Degree	3
d)	Postgraduate	4
e)	Still in full-time education	5
f)	Other(PLEASE WRITE IN BELOW)	6
••••		••••••

		CIRCLE ONE
)	In full-time work	01
)	In full-time education	02
)	On a government training/ employment scheme	03
)	In part-time work	04
)	Waiting to take up paid work in a definite job	05
	Unemployed and registered at a benefit office	06
)	Unemployed and not registered	07
)	Permanently sick or disabled, or wholly retired from work	08
	Looking after the home	09
	Other(PLEASE WRITE IN BELOW)	10
ha ld		he most recent jo
ld	•	he most recent jo CIRCLE ONE
l <b>d</b> )		he most recent jo CIRCLE ONE
l <b>d</b> )	Farmer or farm manager	he most recent jo CIRCLE ONE 01 02
) )	Farmer or farm manager	he most recent jo CIRCLE ONE 01 02 03
) )	Farmer or farm manager  Farm worker  Skilled manual worker ( e.g. plumber, cook, electrician, fitter, train driver)  Semi-skilled or unskilled manual worker (e.g. postperson,	he most recent jo CIRCLE ONE 01 02 03
(d)	Farmer or farm manager	he most recent jo CIRCLE ONE 01 02 03 04 05
d) ) )	Farmer or farm manager	he most recent jo CIRCLE ONE 01 02 03 04 05 06
d)))))	Farmer or farm manager	he most recent journal content in the most recent journal content journal conte
<b>d</b> )) ))	Farmer or farm manager  Farm worker  Skilled manual worker (e.g. plumber, cook, electrician, fitter, train driver)  Semi-skilled or unskilled manual worker (e.g. postperson, machine operator, assembler, cleaner, labourer)  Clerical worker (e.g. clerk, secretary, telephone operator)  Sales worker (e.g. shop assistant, commercial traveller)  Supervisor or foreman of manual or clerical workers  Professional or technical occupation (e.g. doctor, school teacher,	he most recent jo CIRCLE ONE

		CIR	CLE ONE
	a)	Working class	1
	b)	Lower middle class	. 2
	c)	Middle class	3
	d)	Upper middle class	4
	e)	Never think of myself in class terms	5
18a.	If y	you <i>had</i> no choice but to place yourself in one of two classes, which one would it b	e ?
		CIR	CLE ONE
	a)	Working class	1
	b)	Middle class	2
19.	Co	ould you please give us an indication of your family household income per annum	(before tax) ?
		CIR	CLE ONE
	a)	Under £10,000	1
	b)	£10,001 - £20,000	2
	c)	£20,001 - £30,000	3
	d)	£30,001 - £40,000	4
	e)	Over £40,000	5

Do you ever think of yourself as belonging to a particular social class? If so, which one is that?

Thank you for completing our questionnaire. Please return it to us in the postage pre-paid envelope provided.

Please remember your anonymity is guaranteed. You will not be contacted in any way because you have filled in this questionnaire.

It is important for our understanding of organisations such as the NFU Countryside, that as many people as possible, with as different opinions as possible, complete the questionnaire.

# NFU COUNTRYSIDE MEMBERSHIP SURVEY

We would be most grateful if you answered the following questions. As explained in the covering letter, we are researchers at the University of Aberdeen who are carrying out this survey for purely academic purposes. We guarantee that your answers to the questions below will be kept in the **strictest confidence**, and will be treated as **anonymous**.

If there are any questions to which you object, or which you feel strongly about, and do not wish to answer, please indicate this. However we hope that you will be able to answer them all.

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# To answer the questions please write in the space provided or circle the number opposite your answer.

1. How did you join NFU Countryside?

	CIRC	CLE ONE
a)	I heard about NFU Countryside from a friend, relative or work colleague	26.9%
b)	I contacted the NFU Countryside office after seeing a press/magazine advertisement	12.8%
c)	I read an article about NFU Countryside in the press	4.1%
d)	I responded to a membership appeal I received through the post	1.8%
e)	I joined at a Show or Event	3.7%
f)	I contacted a NFU Secretary about membership	27.9%
g)	Other	21.9%
M	ISSING	0.9%
	(PLEASE WRITE IN BELOW)	
2.	Why did you join NFU Countryside? (Were there any particularly important reasons or specific events which encouraged you to join?)  PLEASE WRITE IN BELOW	

3. A number of reasons why people might join NFU Countryside are listed below. Please indicate how important a role each reason played in *your* decision to join.

## PLEASE CIRCLE ONE NUMBER ON EACH LINE BELOW

	Very Important	Important	Not very Important	Played no role whatsoever	MISSING
a) As a member I felt I could join like-minded people in protecting the countryside	12.3%	35.6%	15.1%	27.4%	9.6%
b) To keep me informed about coun side and environmental issues	24.7%	45.7%	11.4%	11.0%	7.3%
c) I felt that NFU Countryside would provide me with information to r the best use of my small holding		22.8%	20.5%	26.5%	10.5%
d) I appreciated the way the NFU assists farmers and wanted something similar	18.7%	30.6%	19.2%	23.3%	8.2%
e) I wanted access to competitive insurance and other discounts	63.5%	15.1%	9.1%	9.6%	2.7%
f) I wanted sound professional advice on legal and other matters	s 26.9%	34.2%	13.7%	16.0%	9.1%
g) I wanted to express my belief in importance of the countryside	the 15.5%	33.8%	17.8%	22.4%	10.5%
h) Are there any other reasons which were important	2.3%	4.1%	4.1%	18.7%	70.8%

## (PLEASE WRITE IN BELOW)

.....

4. Here is a list of some of the main reasons why individuals join the NFU Countryside. We ask you to rank, in order of importance, the reasons which were important in your decision to join. Place the number "1" beside the reason that appears to you most important, a "2" beside the second most important reason, and "3" beside the third most important.

	1	2	3	MISSING
a) Obtaining useful information	25.1%	26.5%	29.2%	19.2%
b) Obtaining discounts and costs savings	6.8%	28.8%	28.8%	35.6%
c) Wanted to express my belief in the importance of the countryside	4.6%	19.6%	20.5%	55.3%
d) Access to NFU Mutual Insurance	58.0%	15.1%	7.3%	19.6%

## ATTITUDES TO OTHER ORGANISATIONS

5. Are you a member of any conservation or environmental organisations?

CIRC	LE ONE
a) Yes	39.3%

59.4%

MISSING 1.4%

b) No .....

## IF NO, GO DIRECTLY TO QUESTION 6.

5a.	Of which conservation or environmental organisations are you a member?
	(PLEASE WRITE IN BELOW)

6. How sympathetic do you feel towards each of the following organisations?

## PLEASE CIRCLE ONE NUMBER ON EACH LINE BELOW

	Very Sympathetic	Sympathetic	Not very Sympathetic	Not at all Sympathetic	MISSING
a) Amnesty International	11.0%	38.8%	32.4%	11.0%	6.8%
b) Council for the Protection of Rural England/Wales	21.0%	53.0%	14.2%	6.4%	5.5%
c) Farming and Wildlife Advisory Group	23.3%	55.7%	12.8%	2.3%	5.9%
d) Friends of the Earth	14.2%	38.4%	22.8%	18.3%	6.4%
e) Greenpeace	14.2%	30.6%	25.6%	23.7%	5.9%
f) Green Party	3.2%	17.4%	33.8%	38.8%	6.8%
g) National Trust	31.1%	45.7%	11.9%	7.3%	4.1%
h) Ramblers Association	8.7%	36.5%	24.2%	23.7%	6.8%
i) Rare Breed Survival Trust	45.2%	40.6%	5.5%	2.7%	5.9%
j) Royal Society for the Protection of Birds	38.4%	46.1%	8.2%	3.7%	3.7%
k) Royal Society for the Prevention of Cruelty to Animals	on 46.6%	31.1%	10.5%	8.2%	3.7%
l) Royal Society for Nature Conservation	30.6%	48.4%	11.0%	4.1%	5.9%
m) World Wide Fund for Nature	28.3%	45.2%	13.7%	7.8%	5.0%

## 7. How satisfied are you with your NFU Countryside membership and its benefits? **CIRCLE ONE** a) Very satisfied ..... c) Not very satisfied 4.1% d) Not at all satisfied ..... 4.1% **MISSING** 1.8% 7a. Do you intend to renew your membership when it next becomes due? **CIRCLE ONE** a) Yes - definitely 59.8% IF YES, GO DIRECTLY TO QUESTION 8 e) I have already left NFU Countryside ..... 2.7% **MISSING** 1.8% 7b. If you are uncertain whether you will renew your subscription. What is the most important reason why you are considering leaving? (If you have already left, or have decided to leave NFU Countryside, what was the most important reason ?) (PLEASE WRITE IN BELOW)

8. Here are a number of reasons why people might not continue in membership of the NFU Countryside. Please indicate how important each of these reasons are to you?

## PLEASE CIRCLE ONE NUMBER ON EACH LINE BELOW

	Very Important	Important	Not very Important	No importance whatsoever	MISSING
a) NFU Countryside's membership is too expensive	2 11.4%	38.4%	32.9%	8.7%	8.7%
b) No opportunity for ordinary members to participate in policy making	7.3%	26.9%	37.9%	17.4%	10.5%
c) The NFU Countryside is not active enough in protecting the countryside	16.0%	34.2%	26.9%	12.8%	10.0%
d) Do not make use of informa	tion 5.0%	35.2%	32.4%	11.0%	16.4%
e) Do not make use of discount	s 8.7%	26.9%	31.5%	19.2%	13.7%
f) NFU Mutual Insurance is uncompetitive	32.0%	27.9%	14.2%	12.8%	13.2%
g) Are there any other reasons which you think are importa	ant 4.1%	1.4%	1.8%	14.6%	78.1%
(PLEASE WRITE IN	BELOW)				
	••••••	•••••••••••	••••••		•••••
•••••	•••••	•••••	•••••	•••••	•••••

9. To which political party do you feel closest?

	CIRCLE ONE
a) Conservative	58.4%
b) Green	5.0%
c) Labour	5.0%
d) Liberal Democrats	12.8%
e) Nationalists	0.5%
f) None	13.2%
g) Other	0.0%
MISSING	5.0%
(PLEASE WRITE IN BELOW)	

## **CIRCLE ONE** MISSING 3.2% 11. Do you vote at every General Election, at some, or do you never vote? **CIRCLE ONE** d) I have never voted at a General Election because I am/was too young to vote \_\_\_\_\_ 0.9% **MISSING** 1.4% IF YOU HAVE NEVER VOTED AT A GENERAL ELECTION PLEASE GO DIRECTLY TO QUESTION 12. 11a. Which political party did you vote for at the 1992 General Election? **CIRCLE ONE** d) Liberal Democrats 14.2% **MISSING** 16.9%

10.

Are you a member of a political party?

<b>12.</b>	There is a lot of debate these days about what this country's goals should be for the next ten or fifteen years.
	Here is a list of some of the goals that different people say should be given top priority. We ask you to choose
	the two goals that are most important to you. Place the number "1" beside the goal that appears to you most
	important, a "2" beside the second most important goal, and "3" beside the third most important goal.

	1	2	3	MISSING
a) Maintaining order in the nation	47.0%	22.4%	12.8%	17.8%
b) Giving people more say in important government decisions	19.6%	22.4%	22.8%	35.2%
c) Fighting rising prices	13.2%	27.9%	24.7%	34.2%
d) Protecting freedom of speech	10.0%	17.8%	21.0%	51.1%

## We would be grateful if you could now give us a few brief personal details .

## 13. Are you male or female?

**CIRCLE ONE** 

a) Male	68.5%
b) Female	30.6%
MISSING	0.9%

## 14. In which year were you born?

I was born in 19 \_\_\_\_

-1910	0.0%
1911-1920	1.8%
1921-1930	6.8%
1931-1940	19.6%
1941-1950	33.3%
1951-1960	22.8%
1961-1970	12.8%
1971-1980	1.4%
1981+	0.0%
MISSING	1.4%

## **15. What is your marital status** ?

		CIRCI	LE ONE
	a)	Single	11.9%
	b)	Married/Partner	78.1%
	c)	Divorce/Separated/Widowed	9.6%
	MIS	SSING	0.5%
16. At w	hat	stage did you leave full-time education ?	
		CIRCI	LE ONE
	a)	School	46.6%
	b)	Diploma/HND	25.6%
	c)	Degree	17.4%
	d)	Postgraduate	5.5%
	e)	Still in full-time education	1.4%
	f)	Other	3.7%
	MIS	SSING	0.0%
	(PI	LEASE WRITE IN BELOW)	

17. Which of these statements best describes what you were doing last week (during the seven days ending last Saturday)? If you were on holiday, what were you doing in the way of work before you went away?

## **CIRCLE ONE**

a) In full-time work	63.9%				
b) In full-time education	0.0%				
c) On a government training/ employment scheme	0.0%				
d) In part-time work	11.4%				
e) Waiting to take up paid work in a definite job	0.0%				
f) Unemployed and registered at a benefit office	2.3%				
g) Unemployed and not registered	2.7%				
h) Permanently sick or disabled, or wholly retired from work	7.8%				
i) Looking after the home	6.4%				
j) Other	5.5%				
MISSING					
(PLEASE WRITE IN BELOW)					

# 17a. What best describes your job? If you are not working now, please think about the most recent job you held.

	CIRC	<b>LL</b> 0.
	Farmer or farm manager	7.8%
	Farm worker	2.3%
	Skilled manual worker (e.g. plumber, cook, electrician, fitter, train driver)	8.2%
	Semi-skilled or unskilled manual worker (e.g. postperson, machine operator, assembler, cleaner, labourer)	1.8%
	Clerical worker (e.g. clerk, secretary, telephone operator)	6.4%
	Sales worker (e.g. shop assistant, commercial traveller)	1.8%
	Supervisor or foreman of manual or clerical workers	1.4%
	Professional or technical occupation (e.g. doctor, school teacher, engineer, social worker, accountant)	19.6%
	Manager or senior administrator (e.g. company director, manager, executive officer, local authority officer)	24.7%
	Other	24.7%
	(PLEASE WRITE IN BELOW)	
	you ever think of yourself as belonging to a particular social class? If so, which or	
		ne is tha
	you ever think of yourself as belonging to a particular social class? If so, which or	ne is tha
•	you ever think of yourself as belonging to a particular social class? If so, which of CIRC	ne is the
•	you ever think of yourself as belonging to a particular social class? If so, which of CIRC	9.6% 5.9%
•	you ever think of yourself as belonging to a particular social class? If so, which of CIRC.  Working class	9.6% 5.9%
•	you ever think of yourself as belonging to a particular social class? If so, which of CIRC!  Working class  Lower middle class  Middle class	9.6% 5.9%
	you ever think of yourself as belonging to a particular social class? If so, which of CIRCS  Working class  Lower middle class  Upper middle class	9.6% 5.9% 31.1%
	you ever think of yourself as belonging to a particular social class? If so, which of CIRCS  Working class  Lower middle class  Middle class  Upper middle class  Never think of myself in class terms	9.6% 9.6% 5.9% 31.1% 7.3% 42.9% 3.2%
	you ever think of yourself as belonging to a particular social class? If so, which of CIRCS  Working class	9.6% 9.6% 5.9% 31.1% 7.3% 42.9% 3.2%
o I	you ever think of yourself as belonging to a particular social class? If so, which on CIRCS  Working class	9.6% 9.6% 5.9% 31.1% 7.3% 42.9% 3.2%
Ţ.	you ever think of yourself as belonging to a particular social class? If so, which of CIRC  Working class	ne is the LE Of 9.6% 5.9% 31.1% 7.3% 42.9% 3.2% PLE Of 22.8%

18.

18a.

19. Could you please give us an indication of your family household income per annum (before tax)?

#### **CIRCLE ONE**

a)	Under £10,000	9.6%
b)	£10,001 - £20,000	26.9%
c)	£20,001 - £30,000	19.2%
d)	£30,001 - £40,000	11.9%
e)	Over £40,000	25.1%
MISSING		7.3%

Thank you for completing our questionnaire. Please return it to us in the postage pre-paid envelope provided.

Please remember your anonymity is guaranteed. You will not be contacted in any way because you have filled in this questionnaire.

It is important for our understanding of organisations such as the NFU Countryside, that as many people as possible, with as different opinions as possible, complete the questionnaire. Not all the answers given on the 'open' questions could be categorized, either because the answers are too different from each other or because the number of respondents answering the question is too small.

Below are given the answers on these open questions. Each line begins with the questionnaire number followed by the comment given by the respondent.

## **Question 1**

- 001 Through insuring our car
- 005 I was offered it in response to a request for less expensive house and contents insurance
- 006 Membership was a requirement for car insurance
- I was formerly seconded from the staff of the NFU to be the director of the BritishAgricultural Export Council. And so was in constant contact with the NFU during this period and subsequently on retirement
- 011 I was contacted by NFU local agent
- Via an NFU insurance office having been recommended to NFU for horsebox and landrover insurance
- As a partner of a business which had business membership we considered such membership very expensive and applied for Countryside membership on an individual basis
- I was offered cheap car insurance through NFU mutual, and had to join tobe able to be insured through the NFU
- NFU secretary introduced me to NFU Countryside
- Existing NFU member (to facilitate insurance of old barns) but NFU of little other use to me. NFU C/side much lower sub. but still able to use NFU Mutual Insurance
- O27 Contacted NFU regarding horse insurance was told that to benefit from insurance cover one had to be a member
- 036 To take out car policy
- As an ex-NFU employer I joined to keep in touch with agricultural matters
- 041 I was a full NFU member but the local secretary suggested C/side would suit my needs
- Went to NFU office to take out an Avon Insurance Policy and was told I could join NFU C/side and so take out NFU Insurance policy
- Recommendation for 4 by 4 insurance from garage
- Asked to join by NFU official (to use NFU Mutual Insurance on horse box)
- My neighbour was NFU Secretary and through him I did all my insurance for 30 years with Avon
- 055 Because I could no longer afford NFU membership
- We had to join in order to use NFU insurance services
- For insurance purposes
- 082 change of membership status from full NFU membership for economic reasons
- I had a problem with fencing a paddock and contacted NFU for advice and was told about C/side
- 088 I work in an NFU office
- To get NFU benefit of car insurance. Also because I spend a lot of time on farms
- 097 For insurances
- Wished to continue insuring car and property through NFU
- 108 Through approach regarding insurance
- 120 Through my insurance agent
- 124 Previous owner was insured with NFU we continued this and joined up
- By taking out insurance with NFU
- 135 Heard through FWAG
- Have heard of NFU C/side connection in relations to the farm insurance for my car
- 137 The NFU Secretary suggested I change from ordinary NFU membership
- 140 Changed type of membership to C/side as I reduced acreage, was associate member
- First heard about it on Radio 4
- I responded to a membership appeal from the NFU secretary when I asked for a quote to extend **o**ver on one of my NFU insurance policies
- 155 Agricultural background work and family
- 157 I contacted an NFU secretary regarding insurance
- 160 Via NFU Insurance
- Was given access to it via NFU house insurance
- 170 I wanted access to NFU Mutual insurance
- Heard about it in discussion with NFU Secretary regarding car insurance
- 175 I work for a group secretary

I joined the NFU
 I was advised to join for insurance benefits
 I was informed about it at my local NFU office
 Recommended by NFU insurance agent when renewing/changing insurances
 Persuaded by NFU Insurance agent
 Joined to get insurance cover

## **Question 2**

- 001 Cheaper car insurance
- I am interested in owning a small holding and have specific needs which I think the NFU Countryside could meet
- To obtain help and guidance on countryside matters. Grants available, NFU insurance
- To gain entitlement to less expensive insurance
- 006 Membership was requirement for car insurance
- 007 Third party insurance for stock and traying
- 008 I am a small farmer 30/40 acres grazing beef cattle and breeding national hunt steeplechasers
- 009 Because I bought a tractor and had to join the NFU to get tractor insurance
- 010 Recommended by ex-employer
- To see if it was any use to me
- I was setting up a small holding and thought it would be a source of information, support and possible guidance
- To take advantage of NFU insurance schemes
- Originally farmed; active participant in country sports
- 016 Interest in the countryside
- Initially to gain access to insurance cover under terms more competitive than offered by our local broker
- C/side is much less expensive than full business membership and is more suitable to our business which is a form of forestry processing as opposed to agriculture in its strict sense
- O20 To be able to take out insurance through the NFU Mutual
- Magazine advert stressed help and voice for NFU Countryside members in country matters
- Thought it might give me business ideas and advice for doing something with garden/land etc.
- I am now the owner of a 63-acre farm
- O24 As question 1 purely financial savings as opposed to full NFU membership
- 025 For car insurance
- To obtain the expert advice and knowledge of what to do with our 3-acre plot with agricultural restrictions
- O27 For cheaper horse and motor car insurances
- Relative (NFU Secretary) advised me to join in order to benefit from the insurance rates offered by NFU
- We keep sheep/goats/chickens (very small scale) and hoped for advice about legislation, info about general care and opportunity to insure the livestock
- To keep up-to-date with the changes in the countryside/law. Also to give views of people who have their home in the rural country (and not people just moved there) and cheaper insurance
- 031 Car insurance
- My father had been a member of the NFU for many years, I wanted to continue with NFU insurances etc. and keep up-to-date with farming and related issues
- 033 Being a farm manager for the past 35 years I am very interested in the c/side
- 034 Insurance of farm building
- We have recently purchased a few cattle and joining NFU C/side seemed a good way to get info and advice on farming and c/side matters
- Take out car policy
- We required NFU Insurance and had to be an NFU member to qualify. NFU C/side was the cheapest method of becoming an NFU member
- Same as (1) as ex-NFU employer I joined to keep in touch with agric. matters
- Having retired from farming with NFU membership I wished to retain connection with NFU
- 040 1) Insurance facilities; 2) Small-holding advice
- 041 Insurance for my sheep
- To obtain cheaper insurance
- Having moved to a property with 13/14 acres of agricultural land and a bridgeway across the land, I felt we maybe need advice
- 044 I wanted to enquire as to insurance on a recently acquired tractor
- 045 Good insurance for current vehicle

- 046 In order to use NFU insurance company
- O47 It seemed particularly relevant to my own circumstances
- We are hoping to buy/rent a small holding in the near future and felt C/side membership would be beneficial
- 049 Information available as I had purchased a paddock and built stables and purchased some calves
- O50 Purchased old large farmhouse and had difficulties obtaining insurance cover. House previously covered by NFU Mutual so I approached NFU local branch, joined as C/side member, and since then have insured house, contents, and (more recently) car through NFU Mutual
- Relevant advice and appropriate/comprehensive insurance
- 052 Better insurance than with Avon
- O53 Sense of belonging to a society concerned with our well-being a guide to cultural c/side living
- 1054 I wanted insurance for my horse
- O55 Because I then retained the right to use NFU Mutual insurances
- I had been a member of the NFU for a number of years. My financial position had radically changed for the worse, however I wished to insure my Land Rover and trailer and C/side gave me similar terms. I only have 20 acres of land
- Required insurance information; wanted to attend local NFU meetings; and also chance of advice on farming matters
- 059 I had recently purchased a small-holding and wanted more agricultural info plus insurance
- 060 Insurance
- Initially to arrange overseas insurance cover for my daughter while working with horses in the USA
- No, I just felt I wanted in a small way to support the NFU
- I needed insurance for my small-holding
- Moved to a house with 6 and a half acres
- O66 Same as (1) we had to join in order to use NFU insurance services
- 1067 It seemed a useful source of info about the c/side and small farming
- We purchased 2 acres of land and were considering livestock
- To be eligible for NFU insurances
- For livestock (horses) insurance. (I was already a member of a small-holder organisation that was affiliated to the NFU, but it closed down)
- To receive up-to-date info on EC red tape; insurance purposes
- I was brought up in a farming family and always wanted to fam in my own right. When the opportunity came to do this in a small way and one in which I could continue my regular full-time employment, I took it. I wanted to be part of the NFU in order to benefit from its services, publications and support but I could not justify full NFU membership (and the cost that involved) with the small acreage at my disposal. I therefore welcomed the opportunity to join the C/side scheme and became the first member in my part of the county
- 075 I am an agricultural adviser in private practice and wish to support the industry and NFU from within
- Free pamphlets on law should they be required and a good cause for protecting the interests of the country dweller and worker
- They seemed to be one of the only companies to deal with the type of insurance I require, also it was handy to have it all in one package
- 080 We purchased a 40 acre small farm
- 081 To obtain insurance
- Yes I already had a Mutual Insurance Policy on Small-holding Buildings, Equipment and Stock could not afford FULL MEMBERSHIP at renewal time so compromised by taking NFU C/side membership in order to continue insurance cover
- 083 To insure my car
- To obtain insurance after purchasing a horse
- I needed insurance which only the NFU could supply cheaply, I also felt that as I am new to farming, they could help and advise me
- To be able to use the NFU insurance
- Same as (1) problem with fencing paddock NFU told me about C/side; and to keep myself informed on agric matters as I am a mobile secretary

- 088 Keeps me up-to-date with NFU matters and enables me to have access to mutual insurance
- Easy source of info; help with c/side issues e.g. planning, legal
- 090 I have a business associated with agriculture
- To get best car insurance for my new car in 1991
- 092 Living in country with two family horses
- O93 To benefit from their insurance services
- 094 Competitive insurance
- O95 To gain access to NFU insurance services
- 097 For insurances
- I am fortunate to live on a farm owned by a friend
- 101 To obtain farm insurance benefit
- 102 Enjoy countryside
- Because we could not use their insurance policies without joining the union
- 106 Interested in owning my own small-holding one day
- Recently moved to old property in need of renovation with 6 acres woods, 10 acres fields, with view to obtaining help, advice and information
- 108 Insurance quote
- 1. Benefits of NFU mutual insurance; 2) Believed I might get access to help understanding requirements governing agriculture
- Previously an NFU member left agriculture
- To stay up-to-date with country/legal problems
- 113 Access to NFU Insurance policies
- Because it's cheaper than full membership
- I purchased a horse from a friend who was covered by NFU insurance since I am a small landowner it was appropriate for me to join and maintain insurance coverage of horse
- Information and help about living in a rural area
- They did a particular insurance that I needed
- 118 Information more relevant than full farming membership
- To gain access to NFU insurance
- For the reduction percentage on my insurance
- 121 Through membership I was able to obtain cheaper horse and vehicle insurances
- 122 Inheriting 11 acre field and buying moated property with 2 acres
- I am about to invest in a small holding
- 124 Our house is insured by NFU
- 125 Value of horse insurance premium less. Interest in land etc.
- I joined the NFU C/side because my friend said I would be well-looked after for my horse and car insurance (the friend is a farmer)
- 127 To obtain more satisfactory insurance combined with on-going interest in country matters
- The insurance available through NFU was the main reason, but also the general help provided by the local secretary
- To use NFU Mutual insurance
- To help me improve my small-holding by gaining access to grants etc. and for advice to help me manage it efficiently
- To get cheap insurance
- To get cheaper insurance, which I had previously when I was in the NFU when I had a snall-holding
- NFU Mutual Insurance for my business
- 135 Insurance re small-holding
- 136 Insurance for my car but find the newsletters interesting
- 137 It was supposed to be financially beneficial
- Because I bought a small farm and heard of advantageous insurance proposals
- Wished to increase my knowledge of agriculture and hoped to get access to info re legal matters
- 140 Wish to remain a member of NFU, but with smaller ground
- To learn from an informed and influential source more about the countryside, a subject of major importance to the future

- To obtain farm building insurance
- To improve my knowledge of local farming practice
- Access to advice on legal and other matters, if at any time I had a problem
- 146 Cheaper insurance rates
- Discount on insurance, love of the countryside
- 148 To take over tenancy of farm
- 149 I care about the countryside
- Very highly recommended after buying a horse. Also to learn more about the countryside.
- To continue insurance with NFU Mutual
- The advantages they gave me for motor insurance
- 154 Advice on abattoirs, cheap insurance for cars
- 155 Motor insurance
- With farming and countryside interests, we were interested in up-to-date information
- For the purpose of insuring farm buildings etc. with NFU Mutual
- 158 Insurance was a lot cheaper
- 160 For car insurance
- 161 I need access to NFU for insurance of a smallholding
- No it came free, I think with insurance of the farm
- 163 Insurance
- 164 Recommended by satisfied client
- 165 I joined the NFU solely so I could get insurance for my vintage tractor
- 166 Because I have a small holding
- My initial reason for joining NFU was to enable me to acquire NFU vehicle insurance
- For business insurance first of all and later vehicle insurance and tractor insurance
- I wanted a car insurance agent in Wotton-under-Edge. The only one there is NFU Mutual. To insure with them I had to join NFU C/side. That is the only reason.
- 170 Access to NFU Mutual insurance
- 171 Competitively priced car and horse trailer insurance
- 172 Interest in c/side matters and keen walker
- 173 Better insurance
- Because of ill-health I had to give up farming but wished to continue my house and car policies with NFU Mutual
- 175 Insurance
- Now own 19 acres of land
- I am not a full-time farmer and thought NFU C/side would offer a more appropriate level of advice than NFU
- Moved to countryside impressed with insurance deals
- 180 I joined because the area NFU man told me to join the NFU because we have a lot of insurance with them
- 181 Good car insurance quote
- 182 Insurance benefits
- Just on recommendation
- 184 Useful to our sporting business
- To obtain the cheapest insurance premium on third party liability for some land I have recently acquired
- 186 I am a smallholder and need insurance etc. on public liability buildings insurance
- 187 Insurance premiums
- 1) My father was an NFU Group Secretary; 2) Advice/discussions from NFU Secretary
- 189 For insurance services
- 190 Thought to be good idea after talking to NFU Secretary
- 191 Insurance for the cattle on the farm
- We are interested in the preservation of the C/side
- 193 Our interest in animals
- To keep informed, for advice and help if required; to receive info on events near us; correct insurance advice
- 195 Competitive insurance

- NFU Insurance; cheaper than full NFU membership; more information pertaining to smallholdings
- Because I am a smallholder and thought you would have useful information for me
- 198 Started farming and require some help
- I wanted economic insurance for my horse box. Local NFU Secretary implied preferential rates would be assured, if I joined C/side, in spite of the fact that I am not a farmer
- 201 Attracted by discounted insurance premiums for members
- 202 Insurance for my horse
- 203 The benefits of NFU Insurance
- 204 Access to NFU Mutual Insurance
- 205 Insurance cover
- Because I feel the smallholder needs somewhere where he can obtain advice over many issues that seem to come up
- For plant insurance
- When my husband died I was left to run a farm which I had no knowledge of doing I needed professional and unbiased advice
- Association with farming and benefit of insurance
- I own a small holding, interested in what other uses I could combine with stock ...
- To insure my daughter's pony
- 215 For NFU insurance facilities
- 216 Use of insurance services and use of information services
- 218 Insurance and professional interest
- 219 Cheaper vehicle insurance

## **Question 3**

- The decision to join was not mine
  The NFU with its backbone of traditional farmers is by far the most responsible custodian of the UK c/side
- 009 To get tractor insurance
- They treated us with courtesy and respect
- Work towards making c/side more accessible for leisure pursuits
- O23 Provision of general information which could be useful
- Belief in vital importance of any organisation which helps to inform the new country dwellers and aims to get them on the side of agriculture and farmers by educating them about the realities of country life
- We are farm, 60 acres grassland and woodland, but we are not farmers; we are hobby farmers and need help to learn how to cover our expenses. We joined NFU in the hopes of getting education in this field for we have very little knowledge but are very keen
- I felt I wanted to support the NFU but didn't want to be a full member
- Having worked in an administrative post on a large agricultural estate for 40 years it was good to be alte to get back into the background of agriculture even in a smaller way. (Andrew Biggar from Aberdeen University was on the same estate as I from 1953-1956!)
- 091 General interest in farming and countryside
- 092 Chance recommendation of acquaintance
- 106 Update of NFU car policy
- 118 Cheaper and more relevant than full farming membership
- 121 Interesting reading in newsletters possible social events organised through membership
- Farmers need assistance from an organised group such as the NFU to act as lobbyists to protect them, and get their views heard at government level
- 150 Keeping up-to-date with the countryside
- 154 Advice on abattoirs
- I do feel that all of the above reasons are important however they did not play a role in my decision. Cost of insurance did that!
- 163 I wished to insure through NFU
- When I joined the NFU I wasn't aware of the various services and information available to members
- As I live in the country, here and in Dorset, I take a casual interest in farming matters and am a member of the CLA (also for insurance purposes)
- I have had a long-standing and close relationship which I had no wish to completely sever
- Help with all business matters

## **Question 5a**

- 002 Soil Association, Green Party
- 008 Royal Agriculture Society of England
- 011 National Trust
- 014 RASE, National Trust
- 017 WWF, Greenpeace
- 020 FoE, Greenpeace
- 021 RSPB, Berks Bucks and Oxon Naturalists Trust
- 022 Greenpeace
- 024 Woodland Trust, National Trust, FoE
- 030 Young Farmers
- 035 RSPB, BASC
- 037 Wiltshire Wildlife Trust
- 040 CPRE, National Trust, English Heritage, local organisation
- 043 National Trust
- 045 Bat Group, NCC
- 046 National Trust
- 047 BASC, National Trust
- 050 RSPB
- O52 Shotover Preservation Society (a local country park and SSSI area)
- 053 P & O Environmental policy
- 58 CLA
- 059 Rare Breeds Survival Trust, Jacob Sheep Society
- 061 National Hunt Club
- 067 BBont, RSPB, WWF
- 068 RSPCA
- 072 Rare Breeds Survival Trust, RSPB
- 073 WWF, Rare Breeds Survival Trust
- 077 Beaufort Hunt, Lower Wye Valley Smallholders Association
- 081 BFSS
- 084 British Field Sports Society, Berkeley Hunt Supporters Club
- 086 Game Conservancy, Royal Forestry Society
- 090 BASC, BFSS
- 091 National Trust
- 095 CPRE, SPIES
- 098 RSPB
- 101 BASC, British Deer Society
- 106 FWAG, Local Wildlife Trust
- 109 Country Landowners Association
- 110 National Trust
- 111 National Trust
- FoE, Greenpeace, Plantlife, National Trust, SPAB, RSPB
- 117 British Fields Sports Society
- 118 Marine Conservation Society, Lower Wye Valley Preservation Society
- 119 BASC
- 121 WWF
- 122 National Trust
- BTCV, FoE, local naturalist trust, League Against Cruel Sports
- 126 CPRW
- 127 Hampshire and L.O.W. Wildlife Trust
- 129 CLA, BFSS, Atlantic Salmon Trust
- 132 BASC

- 137 Rare Breeds Survival Trust
- 138 Country Landowners Association
- BTCV, Hedgehog and Woodland Conservation (local group in East Berkshire)
- 141 CPRE, RSPB
- Great Coxwell Women's Institute, we have group membership of BBONT (Berks, Bucks & Oxon Naturalist Trust), Oxfordshire Woodland Trust, ex-member of CPRE and National Trust
- 143 Rare Breeds Survival Trust
- 144 RSPB
- 146 BASC
- WWF, Save the Tiger, RSPB
- 151 BFSS, National Trust, Kew Gardens
- 152 Country Landowners, BFSS
- 156 FWAG, RSPB
- 160 Greenpeace, FoE, WWF
- 161 Game conservancy
- 170 British Field Sports Society
- 172 Ramblers Association
- World Wide Fund for Nature
- 180 British Field Sports
- 181 Ramblers Association
- 183 BASC
- 186 Gt Milton Old Field Management Committee (Vice-Chairman)
- 192 National Trust
- National Trust, FoE, Rare Breed Survival Trust, NCDL
- 197 Greenpeace, Action Aid
- 201 National Trust
- 203 British Field Sports Society, BASC
- 210 National Trust, IFAW
- 214 Country Landowners, Friends of Passenham
- 215 The Dexter Cattle Society
- 217 NCCPG, HDRA, RSPB, RBST, Greenpeace
- 218 BASC
- 219 Game Conservancy, BASC

## **Question 7b**

- 006 Hasn't done much for me yet
- 011 Newsletters are too basic
- Value for money. Informative available newsletter etc. is available elsewhere. Insurance isuncompetitive which it seems to me is why NFU C/side exists, to increase insurance sales
- 014 I didn't find the Rep particularly helpful
- Expectations raised in advert do not match facts. The organisation comes over as some information on c/side matters plus a plethora of sales and in particular insurance pressure selling. No voice to express feelings or opinions, since members have no vote within NFU
- The monthly news bulletin is not specific enough for our needs and to date that is all that is provided
- Advice in newsletter was superficial and not in-depth. NFU insurance could only offer third party cover for our 10 sheep at same rate as if we had 100. Rep was sympathetic but nothing available tailored to small number of animals. Telephone call to local NFU office over Ewe Premium also unhelpful
- I may rejoin the NFU because I find the information they send out is more reliable and interesting although it is far above my needs as a small-holder
- It seems to have got better recently. If it goes/slips back to how it was I would leave because I was getting no practical/useful info. It was no help to me in trying to understand how to get the best out of my land and do my best for my land
- I am no longer a member of NFU C/side. Regretfully, I resigned in July 93 for the reasons stated in my letter to the Secretary, Stony Stratford. I objected to being in the same organisation as Mr Guy Stacey, Balney Grounds Farm, Castlethorpe, who has set out to make my own and my daughter's life a misery, since we became a neighbour of his without knowing about his previous record. I've never fallen out with a neighbour before. He's known to all as an aggressive and objectionable man with a criminal record—whose wife, incredibly, is a local magistrate (and I may be wrong, but I thought the wife of a criminal could not be a magistrate?). He appears to rule the roost at Stony Stratford everyone is terrified of him and he continues to get away with it. In the meantime making life a misery for myself and my daughter whose dream of a little place of her own has turned into a nightmare because of this man an influential member of the NFU (!!)
- I would much prefer to receive 'British Farmer' rather than 'NFU C/side' it covers more closely my interest but despite constant promises I've yet to receive a copy. Also I've asked for 2 insurance quotes only to get much higher bills. None of this fills me with confidence about the professionalism of the NFU and it suggests to me local reps don't take C/side members too seriously. I suspect we are tolerated as an income source rather than actively wanted to broaden farming's voice
- O79 At first the NFU seemed to be so helpful but now it does not appear to be
- Does not provide as much in detail info on farming as expected
- Not relevant to my activities
- Waste of money/time and insurance company unsatisfactory
- The newsletter drove me mad! I am an adult, not a small child!
- 142 Cost
- Moving abroad for a period. Will probably genew on return
- 162 1) They have my name wrong; 2) I don't fully understand the benefits; 3) I may not insure the farm with the NFU and do not know how to join the NFU without my automatic insurance method
- 177 Too superficial
- 185 If the insurance premium is no longer cheaper than other companies
- 199 Not value for large subscription
- 201 Depends upon rates quoted by NFU Mutual when compared to competitors

#### **Question 8**

- When retired I hope to return actively to countryside matters and the NFU hasalways been helpful to my family
- 008 If the NFU does not support traditional country pursuits such as fishing and shooting
- Virtually all the information in the newsletter can be found in similar publications i.e. Small-holder magazine
- I would like to see more active and positive public relations from the NFU promoting the c/side and farming to the urban general public
- O21 Same as (7b) expectations raised in advert don't match facts. No voice to express feelings or opinions since members have no vote in NFU
- Putting aside the NFU Insurance angle, the C/side newsletter could be improved. Articles are frustratingly brief. Given that it is the chief line of communication, needs to be more than a 2-minute read
- NFU is not doing a good job of presenting the general public with accurate information on farming to combat bad press reporting
- O44 If people do not rejoin one presumes that they had a misunderstanding of the organisation in the first place
- NFU Mutual is gradually losing my insurance business to other firms and forms of insurance. I may cancel completely next year
- 073 Newsletter lacks depth especially news from Brussels. Too much gardening info
- That the insurance stops being competitive
- 091 I don't believe NFU mutual insurance is uncompetitive, they are very good
- As I intend to continue membership I cannot speculate an answer to this question
- 123 Could be too much vested interest in status quo, rather than looking at new and sustainable systems
- 127 If the NFU refused to discourage intensive farming of animals e.g. battery hens, pigs etc.
- Not active enough in sticking up for small farmer agree to too many petty and unworkable rules
- NFU should speak up for field sports i.e. fox hunting/shooting/fishing/.... because of benefit to environment
- 143 The countryside is for farming and farmers and environmental protection groups often interfere, especially through the planning system, with farmers' needs. For example, if a farmer needs a barn for his cattle he should not have to get planning permission first this delay interferes with food production and the judgement will be made by those who know nothing about farming
- More advice and features relating to machining and products (e.g. sprays, fertilizers and veterinary products which are suitable for organic use)
- 163 Cannot comment I will be looking around in others to see if they can be beaten on insurance
- 177 Information is no more than can be obtained from general press
- As a working smallholder I find the slight tinge of 'green wellie brigade' attitudes in the newsletters very irritating

## **Question 9**

- 057
- Green Conservative Feel thoroughly disillusioned at present. Country seems to be run by the newspapers! 072

# **Question 16**

002	A-level college
016	Graduate of RAF College, Cranwell
045	Apprenticeship
121	Part-time post-grad now
169	R.M.C. Sandhurst
175	After technical college
198	Agriculture Technical College

# **Question 17**

024	I look after small-holding, the home and family, write as a freelance and act as agent for several artists doing bits of all these every week
046	Self-employed nursing homes proprietor and carriage driving school proprietor
061	Self-employed
062	Normally in full-time work. At present on sidelines getting near a hip replacement operation
082	Working full-time managing small-holding and home, endeavouring to make a living
086	Self-employed - building up own business
159	Self-employed
163	Fishing
172	Self-employed grain storage specialist and consultant
174	Sick (hopefully not permanently) - awaiting major back operation
177	Retired
196	(i) looking after the home and (j) small holding
200	Self-employed (currently combination of d) & i))
202	Looking after and riding my horses

# Question 17a

002	Grower/Food Retailer
008	Specialist in marketing to overseas agricultures
018	Housewife
019	2 jobs - life assurance consultant and partner in forestry association business
021	Scientific information officer (linguist)
024	I look after the small-holding, the home and family, write as a freelance and act as agent for several
024	artists.
026	Estate agent manager
039	Insurance assessor for NFU Mutual; also District Councillor
039	Agricultural research technician
041	Self-employed: house and animal "sitter"; horse and carriage hire
043	Housewife
046	Same as (17) - Self-employed nursing homes proprietor and carriage driving school proprietor
047	Semi-retired following two redundancies - formerly agriculturalist
056	Small-holder
059	Firefighter
061	Craftsman
069	Commercial pilot
072	Housewife
072	Owner of wholesale nursery
082	In running a small-holding you have to manage budget, labour, process, market and account
086	Manual/sales/admin connected with running own contract business
089	PR Consultant
093	Pilot
099	Forestry Contractor
103	HGV Driver
105	Farm Conservation Adviser
100	Management consultant
110	Self-employed odd-job man - ex-farm manager due to redundancy 10 years ago
116	Run a kennels and cattery
117	Pest control business
118	Naval Officer (soon to be redundant)
121	Manage large goat herd - herdsman of that, and calf-rearing of 200 cows; and part-time post-grad study
124	Self-employed designer
127	Partner in animal boarding establishment
129	General dealer
133	Owner of own business
136	Fine Artist - Painter, Sculptor, Printmaker
146	Business Owner
150	Staff nurse
152	Chartered Surveyor, Land Agent
160	Interior Designer
162	Computer consultant who owns a farm
167	Quarantine kennel owner
168	Self-employed horticultural engineer and salesman of related equipment
176	Blacksmith and farrier (self-employed)
180	Horse-farm manager
182	Alexande teacher/arts centre admin
184	Sporting agent
186	Security officer (farm manager 21 years ago - 1947-72)
197	(h) plus smallholder and mother

- Writer

- Sub-postmistress and housewife and smallholder Livery stable proprietor Car and commercial underwriter/small holding owner

### NFU COUNTRYSIDE CODEBOOK

# COLUMNS IN THE CODEBOOK

- Number of question in questionnaire 1)
- 2)
- 3)
- SPSS name of variable
  Description / Variable label
  Encoding of categories / Value labels 4)
- 5) Line Number
- Column(s) number(s) 6)
- 7) Remark

	VAR1	Line number	1=first line	1	1
	VAR2	Respondent number	001=, 002= etc	1	2-4
				(mis	s 5)
1	VAR3	How did you first join NFU?	1=a 2=b 3=c 4=d 5=e 6=f 7=g	1	6
	VAR4	Specification	1=? 2=? 3=?	1	7
2	VAR5	Why did you join?	1=? 2=? 3=?	1	8
				(mis	s 9)
3a	VAR6A	Join like minded people	1=very important 2=important 3=not very important 4=no role whatsoever		10
3b	VAR6B	To keep me informed	1=very important 2=important 3=not very important 4=no role whatsoever		11

3c	VAR6C	Informed how to make best use	1=very important 2=important 3=not very important 4=no role whatsoever		12
3d	VAR6D	Appreciate assistance NFU	1=very important 2=important 3=not very important 4=no role whatsoever		13
3e	VAR6E	Access to competitive insurance	1=very important 2=important 3=not very important 4=no role whatsoever		14
3f	VAR6F	Sound professional advice	1=very important 2=important 3=not very important 4=no role whatsoever		15
3g	VAR6G	Express belief in importance countryside	1=very important 2=important 3=not very important 4=no role whatsoever		16
3h	VAR6H	Other	1=very important 2=important 3=not very important 4=no role whatsoever		17
	VAR6I	Specification	1=? 2=? 3=?	1	18
				(miss	s 19)
4	VAR7A	Main reasons joining Obtaining information	1=most important 2=2nd most important 3=3rd most important	1	20
	VAR7B	Main reasons joining Obtaining discounts	1=most important 2=2nd most important 3=3rd most important	1	21
	VAR7C	Main reasons joining Express belief	1=most important 2=2nd most important 3=3rd most important	1	22
	VAR7D	Main reasons joining Access to insurance	1=most important 2=2nd most important 3=3rd most important	1	23

5	VAR8	Member of any other campaigning/env org	1=yes 2=no	1	24
5a	VAR9	Name of organisation	01=, 02=, 03=, 04=, etc	1	25-26
				(miss	s 27)
6	VAR10A	Amnesty International	1=v.sympathetic 2=sympathetic 3=not v.sympathetic 4=not at all sympathe	1 etic	28
	VAR10B	Council Protection Rural England	1=v.sympathetic 2=sympathetic 3=not v.sympathetic 4=not at all sympathe	1 etic	29
	VAR10C	Farming Advisory Group	1=v.sympathetic 2=sympathetic 3=not v.sympathetic 4=not at all sympathe	1 etic	30
	VAR10D	FOE	1=v.sympathetic 2=sympathetic 3=not v.sympathetic 4=not at all sympathe	1 etic	31
	VAR10E	Greenpeace	1=v.sympathetic 2=sympathetic 3=not v.sympathetic 4=not at all sympathe	1 etic	32
	VAR10F	Green Party	1=v.sympathetic 2=sympathetic 3=not v.sympathetic 4=not at all sympathe	1 etic	33
	VAR10G	National Trust	1=v.sympathetic 2=sympathetic 3=not v.sympathetic 4=not at all sympathe	1 etic	34
	VAR10H	Ramblers Association	1=v.sympathetic 2=sympathetic 3=not v.sympathetic 4=not at all sympathe	1 etic	35
	VAR10I	Rare Breed Survival Trust	1=v.sympathetic 2=sympathetic 3=not v.sympathetic 4=not at all sympathe	1 etic	36

	VAR10J	RSPB	1=v.sympathetic 2=sympathetic 3=not v.sympathetic 4=not at all sympath	1 netic	37
	VAR10K	RSPCA	1=v.sympathetic 2=sympathetic 3=not v.sympathetic 4=not at all sympath	1 netic	38
	VAR10L	RSNC	1=v.sympathetic 2=sympathetic 3=not v.sympathetic 4=not at all sympath	1 netic	39
	VAR10M	WWF	1=v.sympathetic 2=sympathetic 3=not v.sympathetic 4=not at all sympath	1 netic	40
				(mis	s 41)
7	VAR11	How satisfied with NFU membership	1=very satisfied 2=fairly satisfied 3=not very satisfied 4=not at all satisf:		42
			4-1100 at all Satisfi	rea	
7a	VAR12	Intend to renew membership	1=yes-definitely 2=yes-probably 3=not sure 4=definitely not 5=already left	1	43
7b	VAR13	Why consider leaving	1=? 2=? 3=?	1	44
				(mis	s 45)
8	VAR14A	Why consider leaving Too expensive	1=very important 2=important 3=not very important 4=no importance what		46 r
8	VAR14B	Why consider leaving No opportunity to participate	1=very important 2=important 3=not very important 4=no importance what		47 .r
8	VAR14C	Why consider leaving NFU not active enough	1=very important 2=important 3=not very important 4=no importance what		48 r

8	VAR14D	Why consider leaving Do not use information	1=very important 2=important 3=not very important 4=no importance what		49 r
8	VAR14E	Why consider leaving Do not use discounts	1=very important 2=important 3=not very important 4=no importance what		50 r
8	VAR14F	Why consider leaving NFU insurance uncompetitive	1=very important 2=important 3=not very important 4=no importance what		51 r
8	VAR14G	Why consider leaving Other reasons	1=very important 2=important 3=not very important 4=no importance what		52 r
	VAR14H	Specification	1=? 2=? 3=?	1	53
				(mis	s 54)
9	VAR15A	Political Party	1=Conservatives 2=Green 3=Labour 4=Lib Democrats 5=Nationalists 6=None 7=Other	1	55
	VAR15B	Specification	1=? 2=? 3=?	1	56
10	VAR16	Member of political party	1=yes 2=no	1	57
11	VAR17	Do you vote	1=every G.election 2=some G. elections 3=never vote 4=never, too young	1	58
11a	VAR18	Vote in 1992	1=Conservatives 2=Green 3=Labour 4=Lib Democrats 5=Nationalists	1	59

12	VAR19A	Maintain order of nation	1=most important 2=second most importa 3=third most importa		60
	VAR19B	Give people more say in govt decisions	1=most important 2=second most importa 3=third most importa		61
	VAR19C	Fighting rising prices	1=most important 2=second most importa 3=third most importa		62
	VAR19D	Protect freedom of speech	1=most important 2=second most importa 3=third most importa		63
				(miss	64)
13	VAR20	Sex	1=male 2=female	1	65
14	VAR21	Year born	01=, 02=, 03=, etc	1	66-67
15	VAR22	Marital Status	1=single 2=married/partner 3=divorce/sep/widow	1	68
16	VAR23A	Full time education	1=school 2=Diploma/HND 3=Degree 4=Postgraduate 5=Still in education 6=Other	1	69
	VAR23B	Specification	1=? 2=?	1	70
			3=?	(miss	71)

17	VAR24	Statements best describe activities last week	1=full time work 1 72-73 2=full time educ 3=govt training/emp sheme 4=part time work 5=waiting to take up work 6=unemployed, registered 7=unemployed, not registered 8=sick, disabled, retired 9=looking after home 10=other
17a	VAR25	Best describes job	<pre>1=Farmer/farm mgr 1 74-75 2=farm worker 3=skilled manual 4=semi or unskilled manual 5=clerical 6=sales worker 7=super/foreman of manual,     clerical 8=professional, technical 9=manager, senoir administrator 10=other</pre>
18	VAR26	Social class	1=working class 1 76 2=lower middle class 3=middle class 4=upper middle class 5=never think in class terms
18a	VAR27	Which of two classes	1=working class 1 77 2=middle class
19	VAR28	Indication of household income per annum	1=under £10,000 1 78 2=£10,001-20,000 3=£20,001-30,000 4=£30,001-40,000 5=over £40,000

### Question 1, VAR3

### CATEGORY 1 = INSURANCE

- 001 Through insuring our car
- 005 I was offered it in response to a request for less expensive house and contents insurance
- 006 Membership was a requirement for car insurance
- 017 Via an NFU insurance office having been recommended to NFU for horsebox and landrover insurance
- 020 I was offered cheap car insurance through NFU mutual, and had to join to be able to be insured through the NFU
- 024 Existing NFU member (to facilitate insurance of old barns) but NFU of little other use to me. NFU C/side much lower sub. but still able to use NFU Mutual Insurance
- 027 Contacted NFU regarding horse insurance was told that to benefit from insurance cover one had to be a member
- 036 To take out car policy
- 042 Went to NFU office to take out an Avon Insurance Policy and was told I could join NFU C/side and so take out NFU Insurance policy
- 045 Recommendation for 4 by 4 insurance from garage
- 046 Asked to join by NFU official (to use NFU Mutual Insurance on horse box)
- 051 My neighbour was NFU Secretary and through him I did all my insurance for 30 years with Avon
- 066 We had to join in order to use NFU insurance services
- 067 For insurance purposes
- 091 To get NFU benefit of car insurance. Also because I spend a lot of time on farms
- 097 For insurances
- 102 Wished to continue insuring car and property through NFU
- 108 Through approach regarding insurance
- 120 Through my insurance agent
- 124 Previous owner was insured with NFU we continued this and joined up
- 134 By taking out insurance with NFU
- 136 Have heard of NFU C/side connection in relations to the farm insurance for my car
- I responded to a membership appeal from the NFU secretary when I asked for a quote to extend cover on one of my NFU insurance policies
- 157 I contacted an NFU secretary regarding insurance
- 160 Via NFU Insurance
- 162 Was given access to it via NFU house insurance
- 170 I wanted access to NFU Mutual insurance
- 172 Heard about it in discussion with NFU Secretary regarding car insurance
- 182 I was advised to join for insurance benefits
- 201 Recommended by NFU Insurance agent when renewing/changing insurances
- 203 Persuaded by NFU Insurance agent
- 207 Joined to get insurance cover

#### CATEGORY 2 = ALTERNATIVE TO FULL NFU MEMBERSHIP

- 019 As a partner of a business which had business membership we considered such membership very expensive and applied for Countryside membership on an individual basis
- 041 I was a full NFU member but the local secretary suggested C/side would suit my needs
- 055 Because I could no longer afford NFU membership
- 082 Change of membership status from full NFU membership for economic reasons
- 137 The NFU Secretary suggested I change from ordinary NFU membership
- 140 Changed type of membership to C/side as I reduced acreage, was associate member
- 180 I joined the NFU

#### CATEGORY 3 = ADVISED BY NFU OFFICIAL/CONNECTION WITH NFU

- 008 I was formerly seconded from the staff of the NFU to be the director of the British Agricultural Export Council. And so was in constant contact with the NFU during this period and subsequently on retirement
- 011 I was contacted by NFU local agent
- 023 NFU secretary introduced me to NFU Countryside
- 038 As an ex-NFU employer I joined to keep in touch with agricultural matters
- 087 I had a problem with fencing a paddock and contacted NFU for advice and was told about C/side
- 088 I work in an NFU office
- 145 I responded to a membership appeal from the NFU secretary when I asked for a quote to extend cover on one of my NFU insurance policies
- 175 I work for a group secretary
- 200 I was informed about it at my local NFU office

### CATEGORY 4 = OTHER

- 135 Heard through FWAG
- 142 First heard about it on Radio 4
- 155 Agricultural background work and family

#### Question 2, VAR5

CATEGORY 1(a) = INSURANCE

001 Cheaper car insurance

- 005 To gain entitlement to less expensive insurance
- 006 Membership was requirement for car insurance
- 007 Third party insurance for stock and traying
- 009 Because I bought a tractor and had to join the NFU to get tractor insurance
- 014 To take advantage of NFU insurance schemes
- 017 Initially to gain access to insurance cover under terms more competitive than offered by our local broker
- 020 To be able to take out insurance through the NFU Mutual
- 025 For car insurance
- 027 For cheaper horse and motor car insurances
- 028 Relative (NFU Secretary) advised me to join in order to benefit from the insurance rates offered by NFU
- 031 Car insurance
- 034 Insurance of farm building
- 036 Take out car policy
- 037 We required NFU Insurance and had to be an NFU member to qualify. NFU C/side was the cheapest method of becoming an NFU member
- 041 Insurance for my sheep
- 042 To obtain cheaper insurance
- 044 I wanted to enquire as to insurance on a recently acquired tractor
- 045 Good insurance for current vehicle
- 046 In order to use NFU insurance company
- O50 Purchased old large farmhouse and had difficulties obtaining insurance cover. House previously covered by NFU Mutual so I approached NFU local branch, joined as C/side member, and since then have insured house, contents, and (more recently) car through NFU Mutual
- 052 Better insurance than with Avon
- 054 I wanted insurance for my horse
- 055 Because I then retained the right to use NFU Mutual insurances
- 056 I had been a member of the NFU for a number of years. My financial position had radically changed for the worse, however I wished to insure my Land Rover and trailer and C/side gave me similar terms. I only have 20 acres of land
- 060 Insurance
- O61 Initially to arrange overseas insurance cover for my daughter while working with horses in the USA
- 063 I needed insurance for my small-holding
- 066 Same as (1) we had to join in order to use NFU insurance services
- 069 To be eligible for NFU insurances
- 072 For livestock (horses) insurance. (I was already a member of a small-holder organisation that was affiliated to the NFU, but it closed down)
- 079 They seemed to be one of the only companies to deal with the type of insurance I require, also it was handy to have it all in one package
- 081 To obtain insurance
- O82 Yes I already had a Mutual Insurance Policy on Small-holding Buildings, Equipment and Stock could not afford FULL MEMBERSHIP at renewal time so compromised by taking NFU C/side

membership in order to continue insurance cover

- 083 To insure my car
- 084 To obtain insurance after purchasing a horse
- 086 To be able to use the NFU insurance
- 091 To get best car insurance for my new car in 1991
- 093 To benefit from their insurance services
- 094 Competitive insurance
- 095 To gain access to NFU insurance services
- 097 For insurances
- 101 To obtain farm insurance benefit
- 103 Because we could not use their insurance policies without joining the union
- 108 Insurance quote
- 113 Access to NFU Insurance policies
- 115 I purchased a horse from a friend who was covered by NFU insurance since I am a small landowner it was appropriate for me to join and maintain insurance coverage of horse
- 117 They did a particular insurance that I needed
- 119 To gain access to NFU insurance
- 120 For the reduction percentage on my insurance
- 121 Through membership I was able to obtain cheaper horse and vehicle insurances
- 124 Our house is insured by NFU
- 126 I joined the NFU C/side because my friend said I would be well-looked after for my horse and car insurance (the friend is a farmer)
- 129 To use NFU Mutual insurance
- 131 To get cheap insurance
- 132 To get cheaper insurance, which I had previously when I was in the NFU when I had a small-holding
- 133 NFU Mutual Insurance for my business
- 135 Insurance re small-holding
- 136 Insurance for my car but find the newsletters interesting
- 138 Because I bought a small farm and heard of advantageous insurance proposals
- 142 To obtain farm building insurance
- 146 Cheaper insurance rates
- 147 Discount on insurance, love of the countryside
- 152 To continue insurance with NFU Mutual
- 153 The advantages they gave me for motor insurance
- 155 Motor insurance
- 157 For the purpose of insuring farm buildings etc. with NFU Mutual
- 158 Insurance was a lot cheaper
- 160 For car insurance
- 161 I need access to NFU for insurance of a smallholding
- 162 No it came free, I think with insurance of the farm
- 163 Insurance
- 165 I joined the NFU solely so I could get insurance for my vintage tractor
- 167 My initial reason for joining NFU was to enable me to acquire NFU vehicle insurance
- 168 For business insurance first of all and later vehicle insurance and tractor insurance

- 169 I wanted a car insurance agent in Wotton-under-Edge. The only one there is NFU Mutual. To insure with them I had to join NFU C/side. That is the only reason.
- 170 Access to NFU Mutual insurance
- 171 Competitively priced car and horse trailer insurance
- 173 Better insurance
- 174 Because of ill-health I had to give up farming but wished to continue my house and car policies with NFU Mutual
- 175 Insurance
- 178 Moved to countryside impressed with insurance deals
- 180 I joined because the area NFU man told me to join the NFU because we have a lot of insurance with them
- 181 Good car insurance quote
- 182 Insurance benefits
- 185 To obtain the cheapest insurance premium on third party liability for some land I have recently acquired
- 186 I am a smallholder and need insurance etc. on public liability buildings insurance
- 187 Insurance premiums
- 189 For insurance services
- 191 Insurance for the cattle on the farm
- 195 Competitive insurance
- 200 I wanted economic insurance for my horsebox. Local NFU Secretary implied preferential rates would be assured if I joined NFU C/side, in spite of the fact that I am not a farmer
- 201 Attracted by discounted insurance premiums for members
- 202 Insurance for my horse
- 203 The benefits of NFU Insurance
- 204 Access to NFU Mutual Insurance
- 205 Insurance cover
- 207 For plant insurance

# CATEGORY 1(b) = INSURANCE/BENEFITS/ADVICE

- 004 To obtain help and guidance on countryside matters. Grants available, NFU insurance
- 029 We keep sheep/goats/chickens (very small scale) and hoped for advice about legislation, info about general care and opportunity to insure the livestock
- O30 To keep up-to-date with the changes in the countryside/law. Also to give views of people who have their home in the rural country (and not people just moved there) and cheaper insurance
- 032 My father had been a member of the NFU for many years, I wanted to continue with NFU insurances etc. and keep up-to-date with farming and related issues
- 040 1) Insurance facilities; 2) Small-holding advice
- 051 Relevant advice and appropriate/comprehensive insurance
- 058 Required insurance information; wanted to attend local NFU meetings; and also chance of advice on farming matters
- 059 I had recently purchased a small-holding and wanted more agricultural info plus insurance
- 073 To receive up-to-date info on EC red tape; insurance purposes

- 085 I needed insurance which only the NFU could supply cheaply, I also felt that as I am new to farming, they could help and advise me
- 088 Keeps me up-to-date with NFU matters and enables me to have access to mutual insurance
- 109 1. Benefits of NFU mutual insurance; 2) Believed I might get access to help understanding requirements governing agriculture
- 125 Value of horse insurance premium less. Interest in land etc.
- 127 To obtain more satisfactory insurance combined with on-going interest in country matters
- 128 The insurance available through NFU was the main reason, but also the general help provided by the local secretary
- 137 It was supposed to be financially beneficial
- 150 Very highly recommended after buying a horse. Also to learn more about the countryside.
- 154 Advice on abbattoirs, cheap insurance for cars
- 194 To keep informed, for advice and help if required; to receive info on events near us; correct insurance advice
- 196 NFU Insurance; cheaper than full NFU membership; more information pertaining to smallholdings
- 212 Association with farming and benefit of insurance

#### CATEGORY 2 = ADVICE AND/OR INFORMATION

- 012 I was setting up a small holding and thought it would be a source of information, support and possible guidance
- 022 Thought it might give me business ideas and advice for doing something with garden/land etc.
- O26 To obtain the expert advice and knowledge of what to do with our 3-acre plot with agricultural restrictions
- 035 We have recently purchased a few cattle and joining NFU C/side seemed a good way to get info and advice on farming and c/side matters
- 038 Same as (1) as ex-NFU employer I joined to keep in touch with agric. matters
- 043 Having moved to a property with 13/14 acres of agricultural land and a bridgeway across the land, I felt we maybe need advice
- 049 Information available as I had purchased a paddock and built stables and purchased some calves
- 067 It seemed a useful source of info about the c/side and small farming
- 087 Same as (1) problem with fencing paddock NFU told me about C/side; and to keep myself informed on agric matters as I am a mobile secretary
- 089 Easy source of info; help with with c/side issues eg. planning, legal
- 107 Recently moved to old property in need of renovation with 6 acres woods, 10 acres fields, with view to obtaining help, advice and information

- 116 Information and help about living in a rural area
- 122 Inheriting 11 acre field and buying moated property with 2 acres
- 130 To help me improve my small-holding by gaining access to grants etc. and for advice to help me manage it efficiently
- 139 Wished to increase my knowledge of agriculture and hoped to get access to info re legal matters
- 111 To stay up-to-date with country/legal problems
- 118 Information more relevant than full farming membership
- 141 To learn from an informed and influential source more about the countryside, a subject of major importance to the future
- 144 To improve my knowledge of local farming practice
- 145 Access to advice on legal and other matters, if at any time I had a problem
- 156 With farming and countryside interests, we were interested in up-to-date information
- 177 I am not a full-time farmer and thought NFU C/side would offer a more appropriate level of advice than NFU
- 197 Because I am a smallholder and thought you would have useful information for me
- 198 Started farming and require some help
- 206 Because I feel that the smallholder nees somewhere where he can obtain advice over many issues that seem to come up
- 210 When my husband died I was left to run a farm which I had no knowledge of doing I needed professional unbiased advice

## CATEGORY 3 = VOICE FOR COUNTRYSIDE DWELLERS

- 021 Magazine advert stressed help and voice for NFU Countryside members in country matters
- 053 Sense of belonging to a society concerned with our well-being a guide to cultural c/side living
- 077 Free pamphlets on law should they be required and a good cause for protecting the interests of the country dweller and worker

# CATEGORY 4 = INTEREST IN THE COUNTRYSIDE

- 016 Interest in the countryside
- 033 Being a farm manager for the past 35 years I am very interested in the c/side
- 102 Enjoy countryside
- 149 I care about the countryside
- 172 Interest in c/side matters and keen walker
- 192 We are interested in the preservation of the C/side
- 193 Our interest in animals

#### CATEGORY 5 = ALTERNATIVE TO FULL NFU MEMBERSHIP

019 C/side is much less expensive than full business membership

- and is more suitable to our business which is a form of forestry processing as opposed to agriculture in its strict sense
- 024 As question 1 purely financial savings as opposed to full NFU membership
- 039 Having retired from farming with NFU membership I wished to retain connection with NFU
- I was brought up in a farming family and always wanted to farm in my own right. When the opportunity came to do this in a small way and one in which I could continue my regulare full-time employment, I took it. I wanted to be part of the NFU in order to benefit from its services, publications and support but I could not justify full NFU membership (and the cost that involved) with the small acreage at my disposal. I therefore welcomed the opportunity to join the C/side scheme and became the first member in my part of the county
- 110 Previously an NFU member left agriculture
- 114 Because it's cheaper than full membership
- 140 Wish to remain a member of NFU, but with smaller ground

### CATEGORY 6 = OTHER

- 010 Recommended by ex-employer
- 011 To see if it was any use to me
- 015 Originally farmed; active participant in country sports
- 023 I am now the owner of a 63-acre farm
- 047 It seemed particularly relevant to my own circumstances
- 048 We are hoping to buy/rent a small holding in the near future and felt C/side membership would be beneficial
- 062 No, I just felt I wanted in a small way to support the NFU
- 065 Moved to a house with 6 and a half acres
- 068 We purchased 2 acres of land and were considering livestock
- 075 I am an agricultural adviser in private practice and wish to support the industry and NFU from within
- 080 We purchased a 40 acre small farm
- 090 I have a business associated with agriculture
- 092 Living in country with two family horses
- 098 I am fortunate to live on a farm owned by a friend
- 106 Interested in owning my own small-holding one day
- 123 I am about to invest in a small holding
- 148 To take over tenancy of farm
- 164 Recommended by satisfied client
- 166 Because I have a small holding
- 176 Now own 19 acres of land
- 183 Just on recommendation
- 184 Useful to our sporting business
- 188 1) My father was an NFU Group Secretary; 2) Advice/discussions from NFU Secretary
- 190 Thought to be good idea after talking to NFU Secretary
- 209 Smallholder